

## Contact

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(LinkedIn)

## Top Skills

Market Analysis

Lead Generation

Sales Presentations

# Bryan Noller

Director of Operations Empowering Businesses with Cutting-Edge  
Digital Identity Verification Solutions  
Lakewood, Ohio, United States

## Summary

ARGOS Identity aims to provide a global online identity verification solution for KYC and AML screening. If you have any questions or would like additional information about ARGOS Identity, please feel free to contact me at [bnoller@argosidentity.com](mailto:bnoller@argosidentity.com)

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## Experience

### ARGOS Identity

Director of Operations

May 2022 - Present (2 years 3 months)

Enabling businesses to effectively apply legal, regulatory, and operational measures for combating identity theft, money laundering, and terrorist financing. Our AI-powered technology gives our clients the assurance they need to onboard customers remotely and securely while maintaining compliance.

### Kiriworks

Account Executive

August 2019 - March 2022 (2 years 8 months)

Cleveland/Akron, Ohio Area

Kiriworks is a leading provider of process management solutions and services that optimize and transform today's business. Unlike traditional ECM providers, Kiriworks leverages industry-specific expertise to build quickly deployable, industry-specific solutions that accelerate the time to realized value.

Healthcare Payers face many challenges in the healthcare industry, from expanding regulations to improving the member and provider experience. The demands are high and disruption is everywhere. Kiriworks is focused on assisting payers with these challenges and keeping up with the constant increased expectations they are faced with each day. Our solutions touch multiple departments, such as Appeals & Grievances, Network Operations, Member Services, Compliance, Back Office and IT. Our solutions built on the

industry leading content services platform by Hyland – help drive accelerated performance and innovation to meet the demands of this dynamic industry.

### Verified Volunteers

#### Senior Account Executive

January 2015 - June 2019 (4 years 6 months)

Independence, OH

Verified Volunteers is the next-generation platform for volunteer screening. Our solution helps nonprofit organizations better fulfill their missions by reducing the resources spent on protecting and growing their organizations. Our platform empowers volunteers to take greater ownership of costly, time consuming screening and onboarding processes.

### Fleetmatics (Formerly SageQuest)

#### Regional Account Manager

March 2014 - November 2014 (9 months)

Solon, OH

Fleetmatics introduces industry changing software-as-a-service platform with new and first-ever features for service fleet and field service management

### Walsh Jesuit High School

#### Assistant Ice Hockey Coach

November 2012 - November 2014 (2 years 1 month)

### Lake Erie Monsters & Cleveland Gladiators

#### Telesales Team

October 2013 - March 2014 (6 months)

Cleveland

### Lake County Captains

#### Box Office Intern

March 2013 - September 2013 (7 months)

Eastlake, Ohio

### Sports Management Worldwide

#### 2013 NHL Draft Conference Attendee

June 2013 - June 2013 (1 month)

New York City & Newark, New Jersey

-Conference attendee

-Participated in a panel discussion with NHL General Managers Ken Holland and Brian Burke and got the opportunity to ask questions

- Received insight on the scouting system used by most NHL teams rinknet scouting software
- Networked with other attendees from all over the world
- Networked with many general managers and player personnel with NHL and different Junior hockey teams.

## Mount Union Sales Conference

### Candidate

February 2013 - February 2013 (1 month)

Cleveland

- Sales Workshop with around 40 to 50 professional sports organizations present.
- Provided hands-on sales practice.

## Province Kent

### Maintenance Temp

July 2012 - November 2012 (5 months)

Kent, Ohio

- Maintenance assistant
- Assist with getting the property ready to open
- Assist with Construction Companies needs
- Put together furniture, hookup appliances
- Fixed minor maintenance problems and filled all maintenance requests
- Filed maintenance request forms

## Kent State University Rec Center

### Member and Guest Services Intern

June 2012 - August 2012 (3 months)

Kent, Ohio

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## Education

### Kent State University

Bachelor of Science (B.S.), Sports Administration · (2008 - 2013)