

Ashutosh Kumar

Wipro Ltd

Bengaluru, Karnataka, India · [Contact info](#)

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Experience

Wipro

Full-time · 6 yrs 3 mos

Senior Consultant

Jan 2023 – Present · 1 yr 8 mos

Bengaluru, Karnataka, India

Devised Go-to-Market strategy jointly with startups to increase revenue of organization through building and execution of sales pipeline resulting in specified no. of deals from specific customers...

...see more

Business Strategy, Strategy and +1 skill

Account Manager

Jun 2018 – Dec 2022 · 4 yrs 7 mos

Mumbai Area, India

-Managed Business Application portfolio for Enterprise Customers in West India mainly Mumbai and Pune Region ...

...see more

Solution Selling, Sales and Marketing and +17 skills

Summer Intern

Berger Paints India

Apr 2017 – May 2017 · 2 mos

Lucknow Area, India

Project Title-"Scope, Challenges, Need gap and Competition Analysis of new product to be launched - Commando"...

...see more

Education

Indian Institute of Management Udaipur

PGDM, Sales and marketing

2016 – 2018

Motivational Pathway

Bachelor of Technology - BTech, Computer Science

2011 – 2015

Skills

Storytelling

Account Manager at Wipro Limited

Direct Sales

Account Manager at Wipro Limited

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Schools

Scott Galloway

· 2nd

Professor of Marketing, NYU Stern | Bestselling Author | Founder, Section | Host #ProfGPod, #PivotPodcast

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Helping you take on new opportunities

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Qualified Accountant with broad experience

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