

Contact

www.linkedin.com/in/esteban-jesus-musso-1824558 (LinkedIn)

Top Skills

Digital Identity

Microsoft SQL Server

Scrum

Esteban Jesus Musso

CEO at Grupo Sabra
Argentina

Summary

Blockchain enthusiast - CRM Dynamics - CCM - HP Exstream - business intelligent - Datawarehouse - UML - RUP - SCRUM -

Experience

Extrimian

Professional Services Manager

January 2024 - Present (8 months)

Argentina

Team Leadership , Client Relationship Management , Project Management , Resource Allocation , Financial Management

Grupo Sabra

11 years 8 months

CEO

February 2021 - Present (3 years 7 months)

Argentina

Gerente de subsidiaria - Site manager

September 2013 - Present (11 years)

Digital transformation and Blockchain Consultant

Product Manager

January 2013 - Present (11 years 8 months)

- Managing the entire product line life cycle from strategic planning to tactical activities
- Specifying market requirements for current and future products by conducting market research supported by on-going visits to customers and non-customers.
- Driving a solution set across development teams (primarily Development/ Engineering, and Marketing Communications) through market requirements, product contract, and positioning.
- Developing and implementing a company-wide go-to-market plan, working with all departments to execute.

- Analyzing potential partner relationships for the product.
- CRM Dynamics
- CCM
- HP Exstream (management and implementation)

Fermat.org

Manager Local Chapter Fermat

January 2017 - Present (7 years 8 months)

Tucumán Province, Argentina

Baufest

3 years 1 month

Unit Sales Specialist

January 2011 - January 2013 (2 years 1 month)

Responsible for achieving sales quota in assigned markets and support the technology- line/ success of three Business Units. Provide support and best practices within the following specialties: Application Development MS, Managed Application Services, Application Lifecycle Management, Testing & Quality Control, Software Engineering Tools and Techniques and Mobile Development.

Project Leader

January 2012 - December 2012 (1 year)

Markets: Media, Consumer Products, Retail, Traders, Telecommunications, Financial Services and Public Sector. Tools: Microsoft Platform, Sharepoint, Nintex, MS Team Foundation Server, IBM Rational Team Concert, etc.

Service Delivery Leader

January 2010 - December 2012 (3 years)

Baufest

Functional analyst

June 2007 - July 2008 (1 year 2 months)

Proposing computer solutions to clients after analyzing their needs and system architecture.

Accenture

Functional analysis

January 2006 - January 2007 (1 year 1 month)

Proposing computer solutions to clients after analyzing their needs and system architecture.

IPLA
Sistemas
2003 - 2004 (1 year)

Education

Universidad Tecnológica Nacional
Posgrado en Gestión de Proyectos, Information Technology Project
Management · (2012 - 2012)

Universidad del Norte 'Santo Tomás de Aquino'
· (2000 - 2005)

Universidad Tecnológica Nacional

Universidad Tecnológica Nacional