

Contact

www.linkedin.com/in/fred-nilsson
(LinkedIn)

Top Skills

Strategic Planning

Negotiation

Business Development

Languages

Spanish (Native or Bilingual)

Swedish (Full Professional)

English (Full Professional)

Fredrik Nilsson

CEO at Binaria Technologies

Naucalpan de Juárez, México, Mexico

Summary

Ávido impulsor del derecho de los individuos a ser dueños de su propia identidad digital y en la generación de ecosistemas de interconexión para que dichas identidades puedan ser usadas ante terceros con total consentimiento y control del individuo.

Amplia trayectoria en análisis, diseño, mejora y automatización de procesos empresariales y gubernamentales con un enfoque en la interacción de los individuos y sus identidades en cada uno de dichos procesos.

CEO de Binaria, unidad de negocio especializada en identidad digital de DocSolutions, y el único operador en México de un nodo del protocolo de Blockchain de Sovrin, organización de referencia mundial para la estandarización e impulso de una identidad digital autosoberana.

Experience

Binaria Technologies

6 years 1 month

CEO

January 2019 - Present (5 years 8 months)

Enhancing a Decentralized Self-Sovereign Identity for everyone

Commercial Director

August 2018 - Present (6 years 1 month)

Mexico

Leading the DocSolutions group sales (Binaria and DocSolutions), with special emphasis on disruptive solutions.

DOCSOLUTIONS

12 years 8 months

Commercial Director

January 2014 - August 2018 (4 years 8 months)

Mexico

Responsible for achieving the company's established year to year income growth goal by developing and fulfilling the commercial strategy.

Operation Manager - Operation Director

January 2006 - December 2013 (8 years)

Mexico

In charge of the day to day operations of the company's projects, making sure all the SLA's were met, exceeding the quality standards, while maneuvering within an established budget and P&L.

Education

School of Business, Economics and Law at the University of Gothenburg

Master's degree, International management · (2002 - 2004)

Universidad Anáhuac

Bachelor of Business Administration - BBA, Business Administration and Management, General · (1998 - 2002)